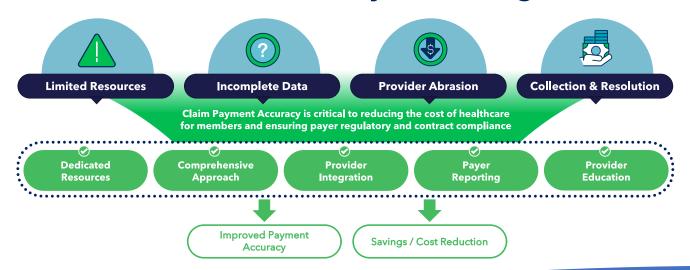


TREND serves as a trusted partner to providers and payers to improve payment accuracy and reduce administrative costs for all parties

Partnered with 1000+ HOSPITALS and 60+ HEALTH PLANS

# Let's talk about Payer Challenges



# TREND SUPPORT AREAS



### **Payment Accuracy**

- +16% net new recoveries in month one
- Al audits 26x faster than manual audits
- 98% accuracy rates based on validated results



### **Credit Balance**

- Reduce costs and/or reallocate staff to cashgenerating activities
- Increase net revenue by eliminating false credits
- Improve contract compliance by refunding true overpayments



#### **DRG/IB Reviews**

- Over one million completed case reviews
- Proven to streamline medical record and clinical reviews
- Boost team productivity by 400%+

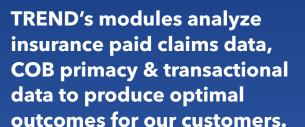
### **MORE RECOVERIES = FASTER TO RESULTS**

www.trendhealthpartners.com





# **Credit Balances**





TREND obtains system access and reports from Providers to identify and recover client overpayments in credit balance accounts.



We provide resolution to all assigned credit balances, not just refunds, following existing Provider workflows.



Technology-enabled solutions and robust reporting allow for deep root cause analysis to help prevent future overpayments.



## **Payment Accuracy**



Our Payment Accuracy solution uses Al technology and data analytics to identify, recover, and prevent overpayments.



Identify potential overpayments for expert analysis and provide root cause reporting and mitigation opportunities for Clients.



Fully validated results and flexible service delivery models that complement existing programs and add incremental savings.







"Vendors put on a pony show, and integration with a payer is always a challenge, but not so with TREND-their systems, their workflows, their reporting tools all did what they said, and it was a seamless integration with our process."

#### SINGLE-STATE BCBS PLAN **PAYMENT ACCURACY**

"I love TREND's portal. It is super easy and friendly and has all the information I ever need. I have never had an issue with them. They are very responsive to our questions, produce any information we are looking for, and they are very thorough."

> **MULTI-STATE BCBS PLAN MULTI-SERVICE**



Leverage AI to streamline tasks, shifting focus from low-value activities like document access to high-value tasks such as validation and final determination.



Clinical Reviews



**DRG** Reviews



Itemized Bill Reviews/Hospital Bill Audits



### **DRG/IB Review**



TREND interacts directly with overpayment inventories that require approval for retraction or check recovery. Provider access and relationships expedite collections for our clients.



On-site representatives reduce provider abrasion and helps create efficiency for Payer and Provider! Faster collection turnaround at lower fees than traditional collection vendors.



